

# James M. Defalco, Jr.

New York, NY | 631-626-2947 | JDefalco7@gmail.com | [www.jamesdefalco.com](http://www.jamesdefalco.com)

Expert storyteller with over ten years of experience in all aspects of video production from pre to post production. Highly motivated, result-driven professional with demonstrated success as an individual contributor and manager. Ability to learn new technologies and deploy them to fit business needs. Demonstrated history of being able to coordinate efforts with others to ensure the success of projects and initiatives.

---

## EXPERIENCE

---

Investment Sales Realty - Real Estate

New York, NY

### Video Editor

2017-Present

- Transform raw video into polished final product to advertise and sell multi-million-dollar properties.
- Create and edit short videos and sizzle reels of commercial real estate properties including office buildings, shopping centers, and industrial properties.
- Utilized Final Cut Pro X for video editing, cropping, audio mixing, color grading, and text graphics.

Assorted Independent Productions

New York, NY

### Producer/Editor/Director

2017-2018

- Thornhill (2018) Short Film
- All In (2018) Short Film
- Acoustic Kitty (2017) Short Film
- Long Island Love Story (2017) Feature Film, *Winner of Best Feature Award 2017*

Assorted Event Venues

New York, NY

### Video Director / Camera Operator

2012-2018

- Recorded sports games, assorted live events, concerts, and conferences at venues including Nassau Coliseum and Jones Beach for clients including Unilever, the NY Islanders and Madonna.
- Served as First AC, Cable Wrangler, AV Tech, Technical Director, and in-house camera lead per client needs.

Paramount Theatre

New York, NY

### Head of Video

2011-2012

- Managed up to 9 people as needed.
- Produced dynamic video for over one hundred musical acts, comedians, and other live acts.
- Streamlined troubleshooting operations to resolve AV needs in-between shows more efficiently.
- Operated a robotic three camera switcher system.
- Set up A/V for the renovation of 'The Founders Room' VIP room.

---

## EDUCATION

---

Five Towns College

New York, NY

### Bachelor's Degree in Fine Arts

---

## SKILLS

---

- Non-Linear Editing
- Final Cut Pro X
- Sound Mixing
- Sound Editing
- Location Scouting
- Casting
- Directing
- Lighting
- Cinematography
- Color Grading
- Producing
- Staff Management
- Relationship Building
- Project Management
- Digital Marketing
- Audio/Visual
- Budgeting
- Writing
- Strategic Planning